Suffolk County Legislature and the State of New York to earmark $30.1 million in capital project funding over three years (2011-2013), which is being used to address deferred maintenance and infrastructure needs on each of our campuses.

We continue to manage the institution in a fiscally conservative manner. Although we have been working diligently to provide necessary resources to advance teaching and learning, the fiscal constraints are still evident throughout the economy and at the College. Our goal is to be creative in maintaining a lean operation while addressing the needs of our various constituencies. We have maintained the work of our educational mission without having to cut services or institute a lay off of staff. While the County and State have helped us as much as they can during this time of fiscal challenge, the fact remains that the already disproportionately high student share of our revenue stream continues to outpace the State and County contributions.

The College successfully reopened the contracts with its faculty and mid-level administrators as it sought to address and mitigate offsets in revenue versus expenditures. Negotiations between the College and its Faculty Association resulted in a Memorandum of Agreement extending that contract from 2011 to 2015, inclusive of two years of wage freezes (zero percent increase in 2011-12 and 2012-13) and 2% increases in 2013-14 and 2014-15. This Agreement is saving the College $1 million annually through 2013. In addition, the faculty extended an agreement to increase class size by two seats. This saved an additional $1.5 million this past year alone. Exempt administrators are adhering to the same cost of living giveback through 2013 and I have surrendered my cost of living adjustment for the term of my current contract year. The agreement with the College's Guild of Administrative Officers extended that contract term for four years, covering 2011-2015 and includes three years of wage freezes (zero percent increase through 2014).

In addition to the givebacks in salary, the College decided to forego purchases that could be deferred without impacting operations for one year. In formulating the 2012-2013 operating budget, College administrators were directed to strategically implement a 2.5% budget reduction to every department and across the campuses, without negatively impacting classroom instruction, academic programming or services provided to students for the upcoming budget year.

CAMPAIGN TO TRANSFORM LIVES AND EMPOWER COMMUNITIES

Advanced Fundraising. In order to generate resources for projects that complement academic programs but are outside public funding channels, the College launched its first major gifts campaign. With a goal of raising $7 million, Vision 2015 is seeking donor support for four strategic initiatives: Improving Student Learning Through Technology, Scholarship Endowment for Deserving Scholars, President's Priority Endowment Fund, and Green Initiatives and Sustainability. Each month we visit with prospects in order to engage in discovery conversations, cultivation visits and solicitation requests.



The SCC Foundation accepts one of two six-figure gifts it received at the 2012 Annual Salute to Excellence Gala.

Promoting the College's advancement through philanthropy has become a priority component of my work as President. I would like to thank our early supporters, such as Bethpage Federal Credit Union and the Long Island Community Foundation, as well as the inspirational generosity of the Grant Family, the Family of Butch Yamali, Leslie and Colin Masson, and Scott Rudolph whose six-figure gifts have contributed to our raising over $1 million to date. We are in the early stages of this campaign and I encourage all of our various constituents and followers to join us, as this very important initiative will help to transform the lives of those students who enter our doors.